



KERALA SHIPPING AND INLAND NAVIGATION CORPORATION LTD

(A Government of Kerala Undertaking)

38/924 A, Udaya Nagar Road, Gandhi Nagar, Kochi -682020.

Tel: 0484 2203614/2206841, Fax 2206848

www.keralashipping.com

Consultancy – Roadmap for Growth and Restructuring

Expression of Interest invited from Reputed Consultancy firms for proposing a “road map for growth for 20 years and restructuring” of KSINC, a Kerala Government PSU, presently active in the field of Inland Water Transportation constructions and repairs of Inland waterways vessels; Response to reach the Managing Director by 4.00 PM on 30th November, 2009. For further details visit www.keralashipping.com.

Ernakulam
19.11.2009

Sd/-

Managing Director



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1. Kerala Shipping & Inland Navigation Corporation Ltd,(KSINC) is a Kerala Government PSU active in the fields of operations related to inland waterways transportation, including operation, construction and maintenance of vessels and waterways, training of crew etc.
2. With the expected development of various inland waterways in Kerala (as also elsewhere,) we are looking for future growth by expanding existing activities and diversification into related/similar areas. To start with, this will involve preparation of corporate plan and proposals to carry out a restructuring of the organization in line with the functional needs of the growth.
3. We therefore invite Expression Of Interest (EOI)from reputed consultancy firms, in the above field, who are interested in taking part in the bid for finally selecting the most suitable firm offering such services economically.
4. The intended plan is as follows:
 - a: Expression of interest to be received from interested consultancy firms by 4 .00 PM on 30th November, 2009. **Those firms who had responded to similar invitation earlier also need to apply afresh.**
 - b: The responses received will be scrutinized and the short listed firms if required will be given detailed Terms to Reference (TOR) along with their capabilities. Selected firms will be called for presentation of details for submission of bids in two bid format. Date for submission of bids will be intimated.

- c. Upon scrutinizing of bids (excluding price bids), selected firms will be required to give a presentation to the Board of Directors of the Company bringing out details of their proposals.
- d: Financial offer of such firms who are cleared technically by the Board will be opened subsequently and contract awarded to the lowest bidder thereafter.
5. Any further clarifications can be obtained from the following:
Shri.V.K. Raju, Company Secretary,
Ph.No. 0484 - 2206842 /Mob.no: 9961739652

Comde.K.V.R. Varier,Managing Director
Ph.No. 0484 - 2206840, Mob.no: 9446316612
6. Address for submission of EOI:
Managing Director,
Kerala Shipping & Inland Navigation Corporation Ltd.,
38/924-A, Udaya Nagar Road,
Gandhi Nagar,
Kochi-682 020.